Applus+ Together beyond standards

CORPORATE PRESENTATION 2026

Applus+ Automotive

Inspection and technological solutions for safer, cleaner roads



01 · WHO WE ARE

The world's second-largest statutory vehicle inspection operator

Ranked by volume of inspections. We deliver statutory vehicle inspection services wherever transport and systems must comply with technical-safety and environmental regulations.

1996 the year we started inspecting vehicles



01 · KEY FIGURES

A global operator with local roots

13M+
vehicle inspections in 2025

€472.7M
revenue in 2025

4,800+
people in the division

14
countries

30+
inspection programmes

1996
start of activities

Spain, Ireland, Denmark, Sweden, Andorra, Argentina, Georgia, Saudi Arabia, India, Zanzibar, Chile, Mexico, Uruguay and Ecuador.

Multi-technological capabilities



CORE

Inspection services

- Statutory vehicle inspections
- Public-service vehicle inspections



EXPANDED

Road safety services

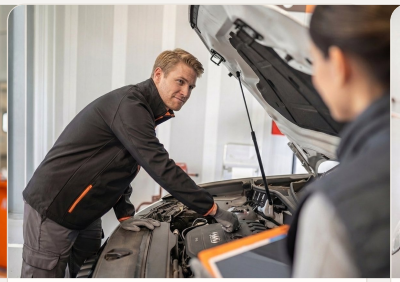
- Off-leasing inspection
- Vehicle registration
- Driver services
- Trade-in inspection



EXPANDED

Hardware and software

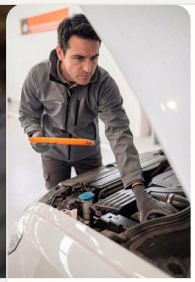
- Testing solutions
- GPSi inspection
- Connection of PTI equipment



EXPANDED

Technical services

- Remote data collection
- Business process management
- External audits



EXPANDED

Training and education

- Training and educational services

Value for our clients and for every driver

Providing **inspection, testing and technological solutions** to clients, many of whom are governments, manufacturers and traders.

Delivering **highly advanced and reliable services and products** to the automotive market, so it can provide total value to the end user.



01 · OUR PRINCIPLES

Three ideas behind our automotive identity



Customer centricity

Customer loyalty and a growing database are essential. We offer tailor-made offers to raise satisfaction, and our whole strategy aims to understand customers better.



Data-driven business

Artificial intelligence and advanced analytics let us decide quickly and effectively. Constant digitalisation gives us more and better data.



Human capital

People make the difference. We run programmes that develop and update our teams so they can meet customers' needs continuously.

01 · KEY PILLARS

How we lead the market

Market leadership
A leading position in each of our areas of operation

Technology and innovation
Using technology and innovation to keep that leadership

Operational excellence
Striving for best-in-class operations

Geographical expansion
Greenfield investments in new regions, and following our clients



01 · LEADING THE MARKET

Innovation runs through our entire value chain

It is the engine that drives our business and the foundation for our global expansion and leadership goals.



Machine learning

Self-developed modules already in the process to raise performance and efficiency



Advanced services

Reliable services and products that help the market deliver total value to the end user



Customer engagement

Integrated CRM, tailored social media and weekly personalised emails



Online training

Custom online programmes with the most advanced technologies



3D evaluation

Virtual evaluation with HoloLens, as a Microsoft partner

02

Where we operate

14 countries, four continents and every kind of regulatory model



02 · FROM WHERE WE OPERATE

14 countries on four continents



AMERICA

- Applus+ Mexico

LATAM

- Applus+ RTV (Ecuador)
- Applus+ PRT (Chile)
- Applus+ VTV (Argentina)
- Applus+ Iteuve (Uruguay)

EUROPE

- Applus+ Iteuve (Spain)
- ITV Serveis (Andorra)
- NCT (Ireland)
- Applus+ Bilsyn (Denmark)
- Besikta (Sweden)
- Greenway (Georgia)

ASIA

- Applus+ Automotive (India)

MIDDLE-EST

- Applus+ Automotive (Saudi Arabia)

AFRICA

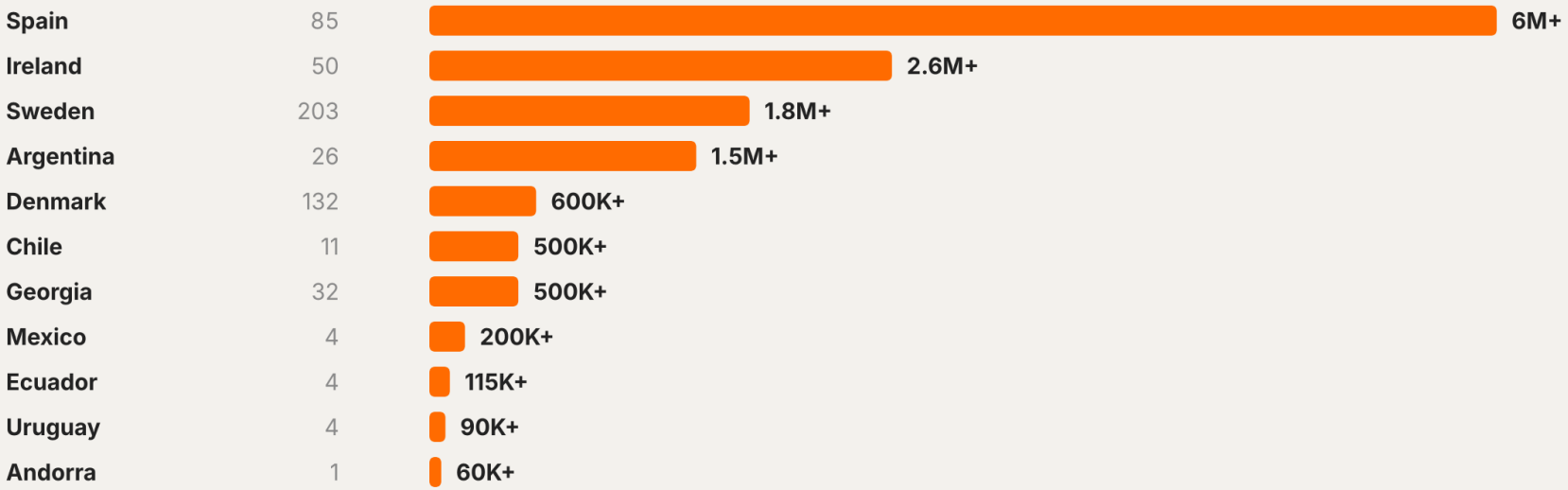
- Applus+ Automotive (Zanzibar)

14 countries

02 · GEOGRAPHICAL PRESENCE

More than 13 million inspections in 2025

Country	Centres	Inspections in 2025
Spain	85	6M+
Ireland	50	2.6M+
Sweden	203	1.8M+
Argentina	26	1.5M+
Denmark	132	600K+
Chile	11	500K+
Georgia	32	500K+
Mexico	4	200K+
Ecuador	4	115K+
Uruguay	4	90K+
Andorra	1	60K+



Newest markets: Saudi Arabia · 6 centres opened in 2025 | India · 4 centres opened in 2025 | Zanzibar · 1 centre

02 · MARKET OVERVIEW

Regulation decides how open each market is

Statutory vehicle inspection offers varying degrees of protection for incumbent operators, depending on the local regulatory framework.

Regulated: a public authority limits operators or stations; new entrants only in specific circumstances.

Open: anyone meeting the requirements can provide the service.

Exclusivity

- A sole provider manages the whole service and its systems in a country or region
- Competition only when programmes are renewed

Ireland · Andorra · Galicia (Spain)

Concession / authorization

- A limited number of operators run the network in a state or province
- If capacity is needed, the regulator may tender new stations

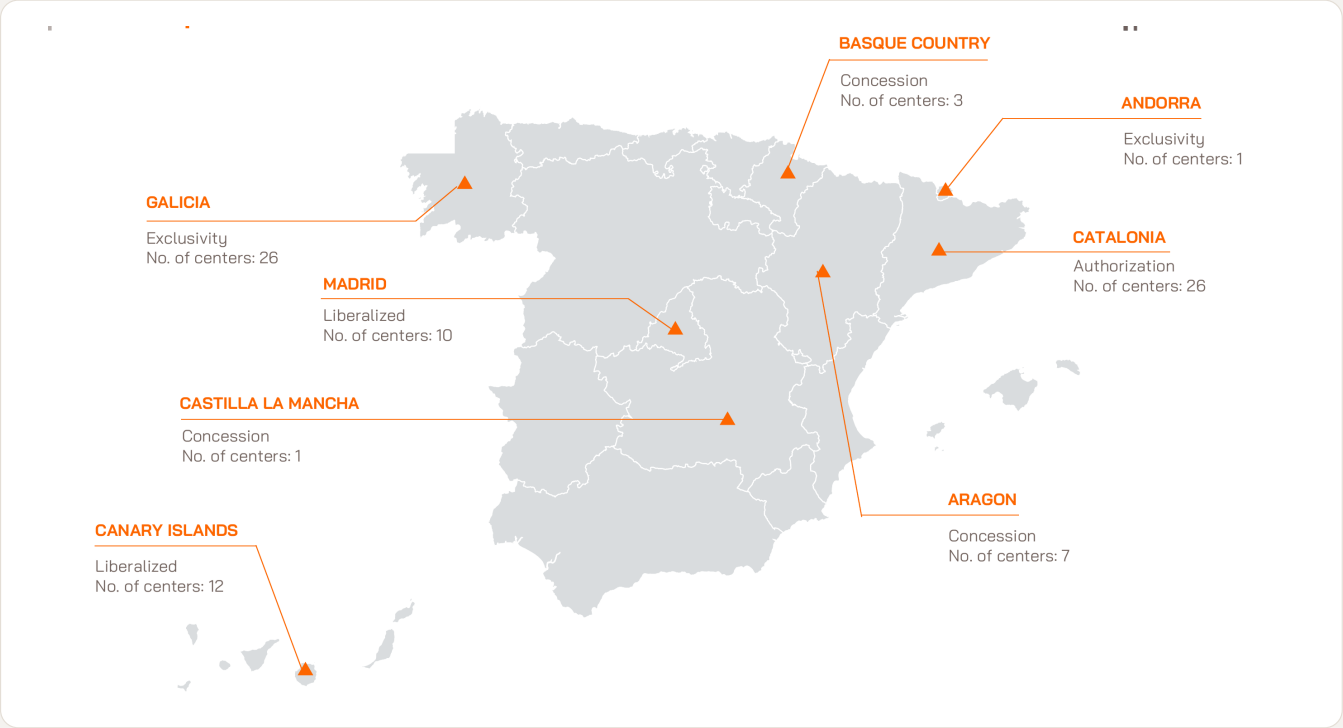
Chile · Argentina · Spain · Uruguay · Ecuador · Mexico · Saudi Arabia · India · Zanzibar

Liberalized

- Any operator meeting defined requirements may open stations
- Typical requirements: independent facilities, certified equipment, IT, trained staff, solvency

Denmark · Sweden · Spain

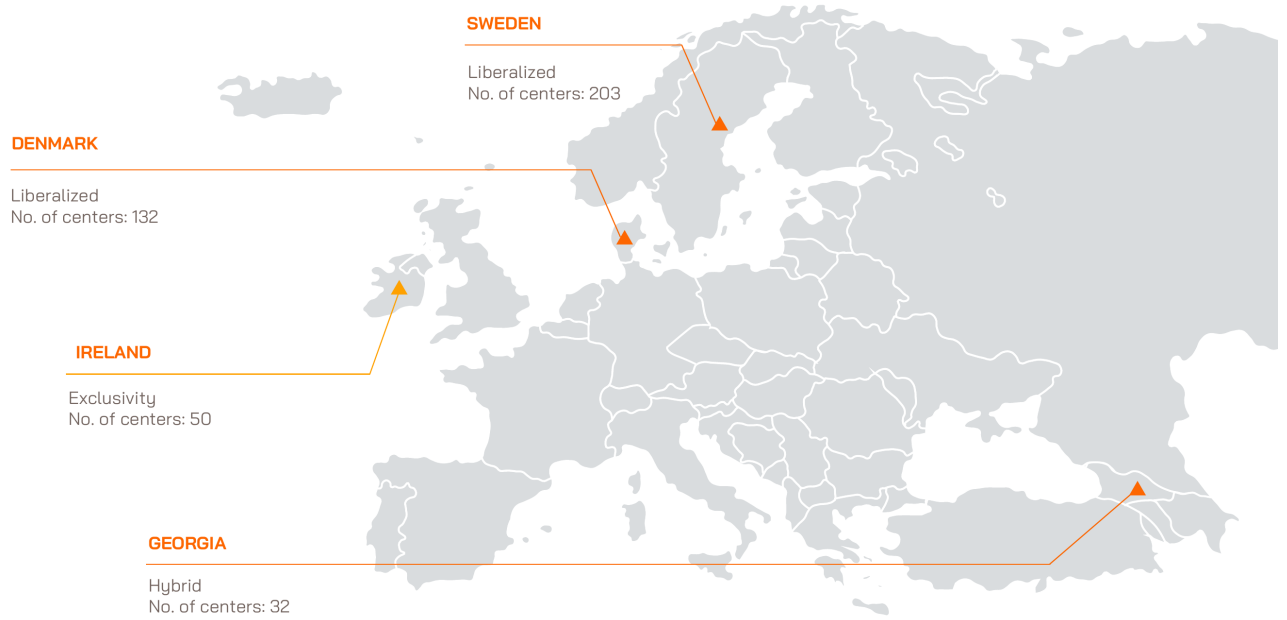
One market, every model



- **Galicia**
  Exclusivity · 26 centres
- **Andorra**
  Exclusivity · 1 centre
- **Catalonia**
  Authorization · 26 centres
- **Aragón**
  Concession · 7 centres
- **Basque Country**
  Concession · 3 centres
- **Castilla-La Mancha**
  Concession · 1 centre
- **Canary Islands**
  Liberalized · 12 centres
- **Madrid**
  Liberalized · 10 centres

02 · EUROPE

From Ireland to Georgia

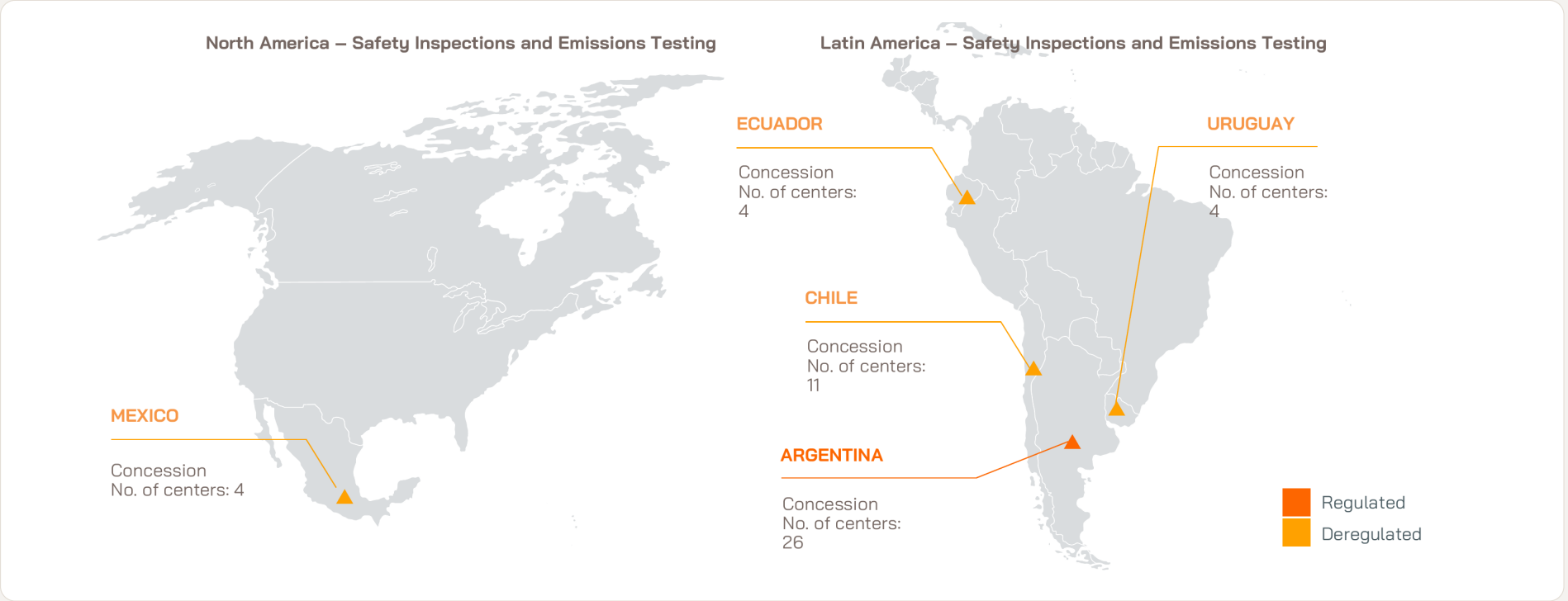


- **Sweden**
  Liberalized · 203 centres
- **Denmark**
  Liberalized · 132 centres
- **Ireland**
  Exclusivity · 50 centres
- **Georgia**
  Hybrid · 32 centres

Plus Spain and Andorra, on the previous page.

02 · AMERICAS

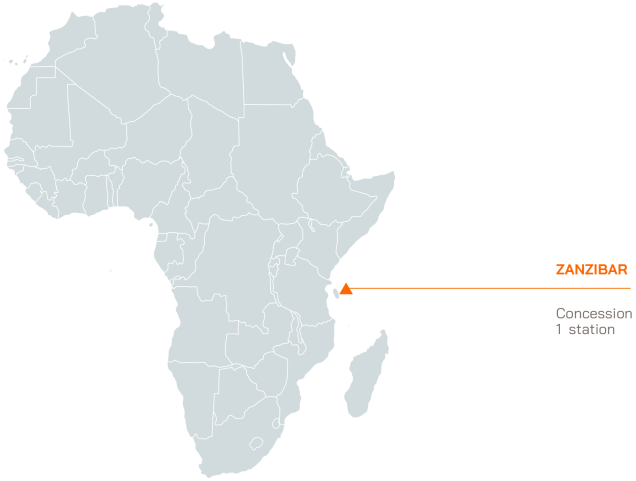
Five concessions from Mexico to Argentina



02 · MIDDLE EAST, ASIA AND AFRICA

Our newest markets





03

How we inspect

Five stages, from emissions to the roadworthiness certificate



03 · INSPECTION PROCESS

A statutory inspection, stages 1 to 3



STAGE 1

Smoke and exhaust emission test
Smoke test for diesel and exhaust test for petrol engines: smoke density, idle speed and gases above limits.

Under-the-bonnet inspection
Plates and VIN, power steering, engine and transmission mounts, fuel system, brake and steering fluids.

Heavy goods vehicles
Mirrors check.



STAGE 2

Indicators and headlamps
Headlamps, direction indicators, stop lamps and rear reflectors.

Headlamp alignment
Dip beam aim, direction and brightness.

Seating, steering and body
Seat belts, mirrors, position, registration and fog lamps, body, doors, boot lid and bonnet.



STAGE 3

Shock absorber and brake test
Brake rollers check grabbing, judder and foot-brake efficiency, and service-brake axle balance.

Interior inspection
Gauges and controls; ABS, EBS, power steering, ESP, park brake and brake-fluid lamp; airbags, tyre-pressure monitoring and on-board diagnostics.

Stages 4 and 5: from under-body to certificate



STAGE 4 · UNDER-BODY INSPECTION

Electrical wiring · steering system · tyres · road wheels and hubs · suspension, bearings and shafts · shock absorbers · oil leaks · engine and transmission mounts · transmission · exhaust system including the catalytic converter · brake hydraulic, air and vacuum systems · fuel system

STAGE 5 · ROADWORTHINESS CERTIFICATE

Once the tests are passed, we certify the vehicle as road-legal. On behalf of the government, we grant it permission to circulate for a set period, until its next inspection.

Applus+ is a leading and established global vehicle inspection provider.

04

Trust and quality

Industry leadership and certified management systems



04 · INDUSTRY LEADERSHIP

We help shape our sector

Organisation	Person	Role
CITA	Aitor Retes Aguado	Vice President, General Secretary
CITA	Marcelo Martínez	RAG Latin America Chairperson
CITA	Víctor Salvachúa	Chairman, Vehicle Compliance and Electric Vehicles
AECA-ITV	Andrés Muruais	Vice President I, 2026
AECA-ITV	Salvador Esquius	Member of the Technical Committee
AEMA-ITV	Andrés Muruais	Vice President II
UNECE	Salvador Esquius	Working Party on Noise and Tyres
AES PRT	Luis Arellano	President
Unión de Centros de Verificación A.C.	Luis J. Navarro	President
Fordonsbesikningsbranschen	Magnus Moberg	Member, Swedish industry association



04 · QUALITY MANAGEMENT SYSTEMS

Certified quality

ISO/IEC 17020

Competent, impartial inspection bodies with trained staff and documented procedures

ISO 9001

A framework to ensure and improve the quality of our services and processes

ISO 14001

Environmental management certification

ISO 45001

Systematic management of occupational health and safety

ISO 27001

Managing information security risks and protecting sensitive data

ISO/IEC 20000-1

Delivering high-quality IT services worldwide



Applus+ Together beyond standards

Inspection and technological solutions

www.applusautomotive.com

